



IT Consulting for Dell Virtual Integrated System (VIS) Self-Service Creator

Expert guidance to introduce, and accelerate adoption of the Dell Virtual Integrated System (VIS) Self-Service Creator

Steps Toward the Efficient Enterprise

You understand the efficiencies that result from a virtualized infrastructure, from reductions in CAPEX resulting from consolidation to increased responsiveness and agility to respond to your business needs. But as your workloads become increasingly complex, are you challenged with the inability to maintain control or governance over your IT service delivery? Are you faced with too many one-off and manual application builds and an inability to maintain rapidly changing end user expectations?

Dell VIS Self-Service Creator provides simple catalog based self-service and automatic deployment of workloads. The VIS Self-Service Creator helps to:

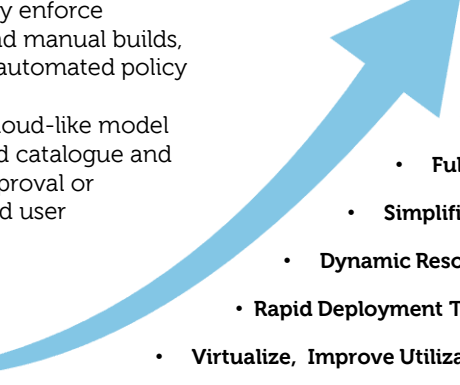
- Better maintain control or governance over your IT services delivery and monetize workloads to improve cost control.
- Define standardize workload lifecycles and set associated policies that automatically enforce standardization. Decrease one off and manual builds, and increase speed and agility with automated policy enforcement.
- Provide self-service capability as a cloud-like model for your end users. Use a roles-based catalogue and pre-defined workflows to reduce approval or deployment steps, improving the end user experience.

Getting Started with VIS Consulting Services

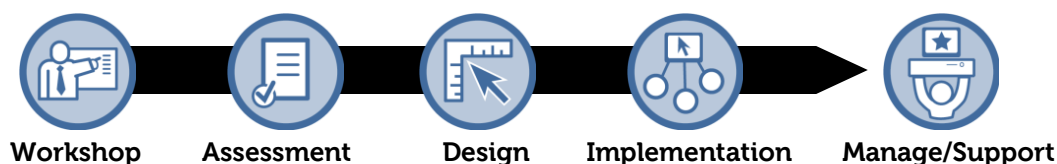
From initial consideration to implementation, the Dell services team provides a thorough understanding of the Dell VIS technology.

- **Speeds Time to Value.** Dell has facilitated thousands of virtualization implementations and has the experience needed to integrate complex technologies. We use tested and validated configurations that include Dell servers/storage, software, networking, services and support.
- **Mitigates Risk of New Technology.** Using Dell IP and best practices we help streamline and simplify installation, configuration and management. Our standardized repeatable delivery helps to mitigate the risk of migrating to the new technology and allows your high-end staff to focus on innovative initiatives.
- **Provides an Open Standards Solution for Heterogeneous Environments.** There is no need to rip and replace as VIS works within your current infrastructure. Dell consultants show you how to leverage the Dell VIS Self-Service Creator for both your virtual and non-virtual environments across multiple vendors.

The Journey to the Efficient Enterprise

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- Flexible Sourcing On & Off-Premise
 - Consumption Based Billing
 - Self-Service Consumption
 - Fully Stateless Infrastructure
 - Simplified Service Model
 - Dynamic Resource Pooling
 - Rapid Deployment Through Automation
 - Virtualize, Improve Utilization and Optimization
 - Consolidate Servers & Storage

Dell Services
IT Consulting for Dell Virtual Integrated System (VIS) Creator



Key Delivery Steps	Description
Efficient Architecture Workshop <i>Understand the Potential</i>	<p>This workshop helps you take the next steps in achieving a dynamic infrastructure. Dell facilitated engagement addresses your key technology and related business challenges including topics such as self-service provisioning, automation of operational tasks, better alignment of IT spend to business priorities, simplifying the configuration and monitoring process and continuation on the journey to cloud.</p> <ul style="list-style-type: none"> • Half-day free consultative white boarding session delivered by Dell Solution Architects and/or Technical Consultants under the virtualization or cloud portfolio. • Introduce the VIS Technology. • Discuss your organization's current state and key IT challenges. • Determine preliminary risks and readiness. • Introduce the Dell point-of-view and maturity model. • Next Steps.
Technology Introduction/ POC	<ul style="list-style-type: none"> • 3 to 5 days onsite fee-based engagement. • Deployment of the VIS solution within your lab environment. Leverage your hardware and/or tested and validated Dell business ready configurations. • "Hands On" exploration of the Dell VIS technology and the solution driven by your organization's needs. • Coordination of other infrastructure component installations purchased from Dell, including server, storage, and networking. • Knowledge transfer to your IT staff. • Next steps: Assessment, Design and Implementation for your production environment.
Accelerator	<p>Typically a 3 week engagement that combines a Readiness Assessment, Design and Implementation and has predefined scope and limited integration points. This engagement is suitable if your organization is willing to rapidly deploy in a limited production environment (1 data center, initial phase of larger deployment).</p>
Custom Design & Implementation	<p>Full production roll out of the VIS Self Service creator and possible integration with customer third party management systems and/or other VIS components.</p>

For more information about any of our service offerings, please contact your Dell representative or visit dell.com/services.

Applications Business Process Consulting Infrastructure Support

